

MBDA Fresno Business Center – Staff Qualifications & Skills

<p>David Mendoza Director</p> <p>Languages English & Spanish</p>	<p>Qualifications: BA - California State University, Fresno, Graduate Academy of Arts SF - Commercial Art Major; Certificate - Business Management - UCLA Anderson School of Business. City of Fresno Planning Commissioner, Project Manager - Central California Hispanic Chamber of Commerce/Small Business Development; Project Manager UC Merced SBDC Network and Project Manager Community Housing Council of Fresno.</p> <p>Skills: Project management, knowledge and implementation of CRA and strong local and regional Community and Government contacts.</p>
<p>Olga Martinez Business Consultant</p> <p>Languages English & Spanish</p>	<p>Qualifications: BS - California State University, Fresno; Dartmouth Tuck School of Business; Pepperdine University School of Business; Small Business Owner of Federal Contracting Company for 14 years. Family Restaurant Entrepreneur of 2 places in rural America. CA Contractor's License.</p> <p>Skills: Federal Contracting knowledge; Small Business Operations and Marketing</p>
<p>Prasad Kolluru Business Consultant</p> <p>Languages English & Hindi</p>	<p>Qualifications: Chartered Accountant (CPA), Bachelor of Commerce, India Certification in U.S. Income Tax Preparer, H & R Block</p> <p>Skills: Financial Analysis & Management, Accounting, well versed in processing Loans with bankers, meeting Bonding & Insurance needs of clients, negotiating purchase/sale of businesses, and reviewing applications for certifications and preparation of Business Plans.</p>

Industry focus: 1. Native American Development 2. Construction 3. Exporting - Agriculture, Food and Manufacturing 4. CHSR Project 5. Supplier/Diversity Incentives 6. California MBDA Network

Partners/MOUs: Center for International Trade Development, Regional SBA, California State University, Fresno, and California High Speed Project.

